

**GMR Visakhapatnam International
Airport Limited**

Request For Proposal

For

**Hiring of 250KVA DG set for CISF Barrack, ASR
Airport Bhogapuram for 3 years**

RFP No.: GVIAL/2025-26/Hiring of DG Set for CISF

Date of Issue: 03-09-2026

Last Date of Bid Submission: 10-09-2026

**Issued By: GMR Visakhapatnam International Airport
Limited**

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DISCLAIMER

This RFP is not an agreement and may not be appropriate for all persons. It is not possible for the GMR Visakhapatnam International Airport Limited (defined herein below) to consider the technical capabilities, investment objectives, financial conditions and particular needs of any Bidder (defined herein below), who rely upon this RFP. The information contained in the Bidding Document (defined herein below) or subsequently provided to the Bidder, whether verbally or documentary or in any other form by or on behalf of the GMR Visakhapatnam International Airport Limited or any of its employees or advisors, may not be complete, accurate, adequate or correct. Each Bidder should, therefore, conduct its own investigation and due diligence as required. Each Bidder is required to check the accuracy, adequacy, correctness, reliability, and completeness of the assumptions, assessments, statements and information contained in this RFP and obtain independent advice from appropriate sources before relying on them.

The Bidders are encouraged to submit their respective Bids after familiarizing themselves with the information and physical conditions relevant to the scope of work/scope of services, including, but not limited to, site conditions (if required), applicable laws and regulations, and any other matter considered for performance of the Bid Documents.

The GMR Visakhapatnam International Airport Limited, its directors, officers, agents, employees and advisors make no representation or warranty and shall have no liability to any person or Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in the Bidding Document or otherwise, including the accuracy, adequacy, completeness or reliability of the Bidding Document and any assessment, assumption, statement or information contained therein or deemed to form part of the Bidding Document or arising in any way for participation in this bidding process.

The information given in the Bidding Documents is not exhaustive account of statutory requirement and should not be regarded as complete or authoritative statement of law. The GMR Visakhapatnam International Airport Limited accepts no responsibility, whatsoever, for the accuracy or otherwise for any interpretation or opinion of Law, if any, expressed in the Bidding Documents.

The GMR Visakhapatnam International Airport Limited may in its absolute discretion, but without being under any obligation to do so, update, amend, modify or supplement the terms and conditions of the Bidding Documents or information, assessment or assumptions contained in the Bidding Document. The GMR Visakhapatnam International Airport Limited may, in its sole discretion proceed in the manner it deems appropriate which may include deviation from its expected evaluation process, the waiver of any requirements, and the request for additional information.

The issuance of the Bidding Document does not imply that the Bidder is bound to select a Bidder or to appoint the successful Bidder for the scope of work/scope of services and the GMR Visakhapatnam International Airport Limited reserves the right to reject all or any of the Bidder(s) or Bid(s) without assigning any reason whatsoever, without incurring any liability towards any person or Bidder, as the case may be.

The Bidder shall bear all its costs associated with, relating to or connected with evaluation, preparation negotiation and submission of the Bids, irrespective of outcome of the bidding process including but not limited to preparation, copying, postage, delivery, fees, site visit, travelling, food, lodging, expenses associated with any demonstration or presentations which may be required by the GMR Visakhapatnam International Airport Limited or any other costs incurred in connection with or relating to its Bid.

The various parts of Bidding Document and obligations of the Bidder described therein are supplementary to each other. In case of any conflict or ambiguity amongst various parts of the Bidding Document, the GMR Visakhapatnam International Airport Limited shall have the right to interpret the same in harmonious manner.

REQUEST FOR PROPOSAL (“RFP”)

1. GMR Visakhapatnam International Airport Limited a company incorporated under the provisions of the Companies Act, 1956/2013, having corporate identification number U74999AP2020PLC114561 and having its registered office at 10-1-43, Flat No. 202, Second Floor Siripuram Fort, Siripuram, Visakhapatnam, Andhra Pradesh– 530003 (hereinafter referred to as “**GMR Visakhapatnam International Airport Limited**”, which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) has floated this request for proposal (“**RFP**”) inviting the eligible applicants (“**Bidder(s)**”) to submit their most competitive proposal / offer (“**Bid / “Tender” / “Proposal**”) for **Hiring of 250KVA DG set for CISF Barrack, ASR Airport, Bhogapuram for 3 years** subject to the terms and conditions of the Bidding Documents.
2. This bidding process is conducted through Online Electronic Procurement Platform at Ariba Portal (“**GMR Group Ariba Portal**”), which is based on a two envelop bidding process (“**Bidding Process**”). The link to GMR Group Ariba Portal shall be available in the invite sent by GMR Group Ariba Portal on Bidder’s registered email ID on GMR Group Ariba Portal. Ariba Portal / Ariba Network enables suppliers and buyers to form relationships and conduct transactions over the internet. Therefore, the Bids are required to be submitted by the Bidders through GMR Group Ariba Portal.
3. Prospective persons who intent to bid are advised to register at GMR Group Ariba Portal, if not already registered, for obtaining login ID and password by intimating to GMR Visakhapatnam International Airport Limited all its details including its company name, contact person’s name, email ID & contact number vide return mail so as to share the link for registration and if already registered request to confirm the Ariba Vendor ID.
4. The prospective Bidders are required to download RFP and annexures / addenda to RFP, if any published from time to time, from the GMR Group Ariba Portal. It is the Bidder’s responsibility to verify the GMR Group Ariba Portal periodically for the latest information related to this RFP including annexures / addenda to RFP, if any published from time to time. The GMR Visakhapatnam International Airport Limited shall not be held liable for any delays due to system failure, whatsoever may be the reason. Any Bid or modification to Bid received outside the GMR Group Ariba Portal shall not be considered.
5. The RFP has two sections as mentioned below:
 - a) **Section 1:** This section provides instructions to the Bidders, general terms and conditions applicable to the Bidding process including eligibility criteria, Bid evaluation methodology, general conditions of the contract, and all relevant format for bidding ; and
 - b) **Section 2:** This section provides the Scope of Service / Work, including Bill of Quantities (“**BoQ**”), technical specifications, technical standards to be achieved by the Bidders, payment terms and conditions etc. (as applicable).
6. The Bidder may obtain any information / clarification regarding the Bidding Process including registration with the GMR Group Ariba Portal from the GMR Visakhapatnam International Airport Limited’s representative (“**Buyer**”) whose contact details are provided herein below:

<u>Buyer Name:</u>	Merugu Balakrishna
<u>Email ID:</u>	<u>Merugu.Balakrishna@gmrgroup.in</u>
<u>Mobile No.:</u>	<u>9220362336</u>

Bid Manager:

Head (Gr. Procurement & Contracts)
New Udaan Bhawan, Opp. Terminal 3,

IGI Airport, New Delhi – 110 037, India
Tel. + 91-11-[.....], Fax + 91-11-[.....]

7. The GMR Visakhapatnam International Airport Limited shall endeavour to adhere to the following schedule ("**Bid Schedule**"):

S. No.	Event Description	Tentative Date
(a)	Issue of Bid Documents	03-09-2026
(b)	Pre-Bid Meeting and Site visit ("Pre-Bid Meeting")	05-09-2026
(c)	Last date for Submission of Queries	06-09-2026
(d)	Date of Submission of Bid ("Bid Submission Deadline")	10-09-2026
(e)	Validity of Bid	<i>180 (one hundred eighty) days from date of submission of the Bid or as extended under the terms of this RFP</i>

SECTION 1 - INSTRUCTIONS TO BIDDERS ("ITB")

A. GENERAL

1. This RFP including the Disclaimer, Section 1 and 2 and other Annexures in conjunction with any addendum, if any issued in accordance with this RFP, as may be amended, modified or supplemented from time to time, shall form bidding document ("**Bidding Document**").

The Bid shall be unconditional, firm and valid for a period of [180 (*one hundred eighty*)] days from the Bid Submission Deadline ("**Bid Validity Period**"). Any Bid which has validity lower than the Bid Validity Period may be rejected by GMR Visakhapatnam International Airport Limited at its discretion, as being non-responsive. However, the GMR Visakhapatnam International Airport Limited may request the Bidders to extend the Bid beyond the Bid validity period by written notice to the Bidders.

2. The Bidder shall submit their Bids in two (2) parts on Ariba Portal as mentioned below:

Envelop 1: Technical bid and technical requirements /documents.

Envelop 2: Commercial / Priced / Financial bid.

3. **Eligible Bidders:**

- 3.1. Qualification of the Bidder shall be based on meeting minimum eligibility criteria specified in this RFP including technical experience and financial requirements, if any.

- 3.2. A Bidder shall not be eligible for Bidding, if:

- (a) at the time of submitting the Bid and / or during the Bidding Process, the Bidder and / or its Affiliates including partners, directors, promoter, joint venture or joint venture partners, sub-vendors of the Bidder or its Affiliates (collectively "**Bidder's Associates**") is/was/are/were temporarily or permanently suspended, debarred, declared ineligible, or blacklisted from participating in any procurement(s) or bidding(s) process conducted or to be conducted by the GMR Visakhapatnam International Airport Limited, its group entities, any government/ governmental agencies or other persons/entities/organizations, for any reasons including for corrupt or fraudulent practices in any prior bidding processes ;
- (b) at the time of submitting the Bid and / or during the Bidding Process, the Bidder or its Affiliates including key managerial persons, promoters, partners and directors of Bidder or such Bidder's Associates of the Bidder and / or its Affiliates and / or Bidder's Associates is / was / are / were charged or convicted for any criminal offense (including felonies and misdemeanors) or infractions/violations of law, which carry the penalty of imprisonment;
- (c) the Bidder and / or any of its Affiliates: (i) is / are a Sanctioned Party or Parties or is / are situated in a Sanctioned Country, (ii) carries on or has ever carried on business with a Sanctioned Party or with or in a Sanctioned Country, (iii) currently owns or has ever owned any assets located in a Sanctioned Country; or (iv) has any open contracts or arrangements with any entities which are based in or have operations in a Sanctioned Country; or
- (d) the Bidder has a Conflict of Interest.

- 3.3. A Bidder may be considered to have a conflict of interest for the purpose of this Bidding, if the Bidder:

- (a) Directly or indirectly controls/is controlled by or under common control with another Bidder;
- (b) has the same legal representative as another Bidder;
- (c) has a relationship with another Bidder, directly or through common third parties, by which other Bidder is in a position to influence the Bid of the Bidder or influence the decisions of the Bidder in this Bidding process or vice versa

- (d) receives or has received any direct or indirect subsidy, grant, investments, concessional loan or subordinated debt from any other Bidder or vice versa; or
- (e) Affiliates are in contractual relationship with another Bidder or vice versa.

For the purpose of this clause:

“Control” means ownership, directly or indirectly, of 50% or more of the total voting rights exercisable at general meetings of a person on all or substantially all matters or the right to appoint majority of the directors, in case of a company or to control the management or policy decisions exercisable by a person or persons acting individually or in concert, directly or indirectly, including by virtue of management rights or voting agreements or their shareholding or shareholding agreement, in case of a company or in any other manner.

“Affiliate” of a person means any other person that directly or indirectly, individually or in concert, through one or more intermediaries, Controls, is Controlled by, or is under common Control with, such first person.

“Sanctions” means economic sanctions, laws, regulations, embargoes or restrictive measures administered, enacted or enforced on any person or person(s), sovereign country, region or locality imposed by a sovereign country, European Union or multilateral organization.

“Sanctioned Countries” means any country subject to comprehensive Sanction imposed by another sovereign country, European Union or multilateral organizations.

“Sanctioned Party” means any person or person(s) located, organized, resident or operating in, or engaged directly or indirectly with, any country, region or territory which is the subject or target of any Sanctions by another sovereign country, European Union or multilateral organizations.

- 3.4. The Bidder shall submit to the GMR Visakhapatnam International Airport Limited such documentary proof as requested by the GMR Visakhapatnam International Airport Limited to establish to the satisfaction of the GMR Visakhapatnam International Airport Limited, the Bidder is not ineligible for bidding in terms of this Clause 3. The GMR Visakhapatnam International Airport Limited decision in this regard shall be final, conclusive and binding on the Bidder.
- 3.5. The Bidder shall, during the Bidding Process or thereafter, notify the GMR Visakhapatnam International Airport Limited immediately but in any event not later than three (3) days of occurrence of any one or more of the events specified in sub-clause (a), (b), (c) and (d) of sub-clause 3.2 more fully mentioned herein above.

4. Submission of Bid:

- 4.1. Submission of Bid shall be made through e-Procurement mode through Ariba Portal only. All the documents including RFP required to be submitted in the Bidding process shall be signed digitally by the authorized representative of the Bidder.
- 4.2. The Bid as well as all correspondence and documents relating to the Bid exchanged between the Bidder and GMR Visakhapatnam International Airport Limited shall be written in English. All supporting documents and printed literature that are part of the Bid submitted to the GMR Visakhapatnam International Airport Limited, if in a language other than English, shall be accompanied with a certified accurate translation in English and for the purpose of interpretation, English translation shall govern.
- 4.3. The Bidder(s) shall submit their Bid(s) before the Bid Submission Deadline along with the required documents, duly stamped and signed by the authorized person of the Bidder, by uploading on the Ariba Portal. For e-Procurement process, the following shall be adhered:
 - i. Follow given procedure for registration in GMR Group Ariba Portal;
 - ii. Log in with credentials, download RFP Documents and submit your Bid online; and
 - iii. Submit Technical & Price Bids separately in separate envelopes in the GMR Group Ariba Portal as mentioned herein above (maximum allowable single file size is 10 MB).

- 4.4. The Bidder is expected to examine all instructions, form, terms, conditions and specifications in the Bidding Documents and to furnish with its Bid, all information or documents as is required by the Bidding Documents / GMR Visakhapatnam International Airport Limited.
- 4.5. Submission of a Bid in response to this RFP constitutes an unconditional acceptance of Bidder of the terms and conditions of this RFP including this ITB and Schedule 1 (Commercial Terms and Conditions). Either conditional or non-submission of acceptance by the Bidder of any or all terms and conditions of RFP including this ITB and Schedule 1 (Commercial Terms and Conditions) may be a ground for declaring the Bid as non-responsive by the GMR Visakhapatnam International Airport Limited, at its sole discretion and liable to be rejected. The GMR Visakhapatnam International Airport Limited's decision in this regard shall be final, conclusive and binding on the Bidder.
5. **Bid Security:** The Bidder shall furnish, as part of its Bid, a bid security in the form of bank guarantee / Demand Draft / RTGS / NEFT for an amount of INR **Nil** in favour of the GMR Visakhapatnam International Airport Limited. The demand draft shall be from any scheduled bank in India, acceptable to the GMR Visakhapatnam International Airport Limited, with validity period of not less than 180 days from the date of expiry of the Bid Validity Period. If the Bid Security is submitted in the form of bank guarantee, it shall be in the form of an unconditional and irrevocable bank guarantee issued by any scheduled bank having a branch in India, acceptable to the GMR Visakhapatnam International Airport Limited, as per the format detailed in Form 10 in favour of the GMR Visakhapatnam International Airport Limited, with validity period of not less than days from the date of expiry of the Bid Validity Period and claim period of not less than thirty (30) days from the date of expiry of the bank guarantee validity period.

AIC Name	: GMR Visakhapatnam International Airport Ltd
AIC No	: 60468750578
IFSC Code	:MAHB0002083
Bank Name	:Bank of Maharashtra
Branch	: Corporate Finance Branch, Mumbai North.

6. **The Bid Security may be fortified:**
- (a) If the Bidder withdraws/modifies/substitutes its Bid prior to the Bid Validity Period or such other extended period: or
- (b) If the successful Bidder fails to:
- Execute the agreement as provided in Form 10 below with modification/amendments, if any, agreed by the GMR Visakhapatnam International Airport Limited;
 - Furnish performance and other securities in accordance with Schedule 1 (in case .
- (c) The Bid Security shall be liable to be forfeited by GMR Visakhapatnam International Airport Limited in the following circumstances:
- if the Bidder does not accept the correction of its Bid price;
 - if the Bidder breaches any of condition(s) mentioned in Instruction to Bidders;
 - If the Bid is rejected for existence of Conflict of Interest, or more than one Bid being submitted by a Bidder;
 - If the Bidder is found involved in incidents of manipulation of rates either by cartelization or otherwise; or
 - In case of a Successful Bidder, if such Bidder fails within the specified time limit to:
 - accept the letter of award issued by GMR Visakhapatnam International Airport Limited;
 - sign the Contract in accordance with the terms of Bidding Documents;
 - furnish the required performance security and advance payment security in accordance with the terms of the Bidding Document; or

4. refuses to execute the supply/service/works at its agreed scope/quoted rates, after GMR Visakhapatnam International Airport Limited issues the letter of award.
7. The Bidder shall submit to the GMR Visakhapatnam International Airport Limited (a) original bank guarantee/demand draft, if any ; (b) original duly stamped, executed and notarized Power of Attorney in the format provided in Form 2, and (c) original duly stamped, executed and notarized undertakings in the format provided in APPENDEX 1 in a sealed envelope before the Bid Submission Deadline, either by registered post/speed post/courier or by hand delivery, failing which the bid will be declared as non-responsive and shall not be opened.
8. The Bid Security of the Unsuccessful Bidders shall be returned by GMR Visakhapatnam International Airport Limited, without any interest, after execution of the Contract with the Successful Bidder or on cancellation of the Bid Process by GMR Visakhapatnam International Airport Limited.
9. The Bid Security of the Successful Bidder will be returned after the Successful Bidder signs the Contract and furnished the required securities (including performance security and advance payment security), as per the terms of the Contract.
10. This RFP is confidential and personal to the GMR Visakhapatnam International Airport Limited. The Bidder by signing and submitting the copy of this RFP along with its Bid to GMR Visakhapatnam International Airport Limited, undertakes and confirms to the GMR Visakhapatnam International Airport Limited for maintaining confidentiality of the contents of the RFP and its Bid which, *inter alia*, prohibits disclosure of any information by the Bidder to any other third person or body corporate.
11. The Bidder is expected to examine carefully the contents of the Bidding Document. The Bidder is responsible for complying with the terms and conditions of the Bidding Document. Failure to comply with the terms and conditions for the Bid submission shall be at the Bidder's own risk and the Bid is liable to be rejected by the GMR Visakhapatnam International Airport Limited without giving any prior notice to Bidder. The GMR Visakhapatnam International Airport Limited's decision in this regard shall be final, conclusive and binding on the Bidder.
12. The Bidders are advised to inspect, examine and satisfy himself / herself / themselves the work / service site and its surroundings, and obtain all information that may be necessary for preparing the Bid, at his/her/its own risk, cost and expenses, before submitting his/her/their Bids. The Bidder shall be deemed to have full knowledge of the site, its surroundings and other information necessary to prepare the Bid, whether he/she/it inspects the work site or otherwise, acquainted with the relevant information or not, and no extra charges consequent to any misunderstanding or otherwise shall be allowed. The Bidder shall take required official permission to visit the site and follow applicable safety measures, while moving around the site.
13. Each Bidder shall submit only one Bid. The Bidder(s), who submits more than one Bids, will be treated as disqualified and its Bid is liable to be rejected.
14. If a Bid is substantially responsive ("**Substantially Responsible Bid**"), the GMR Visakhapatnam International Airport Limited may request the Bidder to submit such other necessary information or documents, as the GMR Visakhapatnam International Airport Limited thinks fit, within such period as notified by the GMR Visakhapatnam International Airport Limited, to rectify nonmaterial, nonconformities or omissions in the Bid. The GMR Visakhapatnam International Airport Limited decision in this regard shall be final, conclusive and binding on all the Bidders and failure of the Bidder to submit to comply with such request of the GMR Visakhapatnam International Airport Limited may result in the rejection of its Bid.
A "**Substantially Responsive Bid**" is a Bid that meets the requirements of the Bidding Documents without material deviations, reservations, or omissions. A material deviation, reservations or omissions is one that

- (a) If accepted, would:
 - (i) Affect in any substantial way the scope, quality or performance as specified in the Bidding Documents or the Contract.
 - (ii) Limit in any substantial way, inconsistent with the Bidding Documents, the GMR Visakhapatnam International Airport Limited's rights and Bidder obligations under the Bidding Documents or Contract; or
- (b) If rectified, it would unfairly affect the competitive positions of other Bidders presenting substantially responsive Bids.

The GMR Visakhapatnam International Airport Limited's decision in this regard shall be final, conclusive and binding on the Bidders.

15. **Bid Opening:** The technically qualified Bidders as per the GMR Visakhapatnam International Airport Limited's evaluation and discretion shall be shortlisted for further process ("**Shortlisted Bidders**") and only Shortlisted Bidders' price proposal will be considered by the GMR Visakhapatnam International Airport Limited for selection of successful Bidder.

16. **Amendment of Bidding Documents:**

- 16.1. At any time prior to the Bid Submission Deadline, the GMR Visakhapatnam International Airport Limited may, for any reason, whether on its own or in response to a clarification requested by a Bidder, modify, amend or supplement the Bidding Document by issuing an addendum ("**Addendum**").
- 16.2. Any Addendum issued by the GMR Visakhapatnam International Airport Limited as per Clause 16.1 shall be considered a part of the Bidding Document and shall be communicated in writing or by email to all the Bidders. The Bidders shall acknowledge the receipt of each Addendum by email to the GMR Visakhapatnam International Airport Limited.
- 16.3. The GMR Visakhapatnam International Airport Limited shall grant reasonable time to the Bidders enabling them to make necessary modifications to their respective Bids, taking into consideration the Addendum. The GMR Visakhapatnam International Airport Limited may, at its sole discretion, extend the Bid Submission Deadline in terms of Clause 4 hereto to enable the Bidders to submit their revised Bids, if necessary.
- 16.4. The Bidders, who have already submitted their Bids but choose not to resubmit their revised Bids within time line extended in accordance with clause 16.3 hereinabove shall be considered as foregone their option of submitting revised Bids and their original Bid shall be considered by the GMR Visakhapatnam International Airport Limited.

17. **Events of Defaults:**

- 17.1. The GMR Visakhapatnam International Airport Limited shall not be obligated to consider any Bid on occurrence of any one or more of the following events of defaults ("Event of Defaults"):
 - (a) Failure by the Bidder(s) to provide any or all the information and/or documents required to be submitted by the Bidder in terms of this Bidding Document and/or any additional information/documents requested by the GMR Visakhapatnam International Airport Limited including any supporting document, within the stipulated time; period;
 - (b) Non-receipt of Bids before the Bid Submission Deadline or such extended time in terms of the Bidding Document;
 - (c) Material inconsistencies in the information/documents submitted by the Bidder;
 - (d) Misrepresentations in the Bids or any supporting document submitted by the Bidder;
 - (e) Any Bid which is incomplete, obscure, irregular or comply with only a part of the Bidding

Documents;

- (f) The Bids submitted in physical mode or e-mail or other modes other than thorough Ariba Portal;
- (g) Any effort or attempted effort by the Bidder to influence the GMR Visakhapatnam International Airport Limited in the evaluation or acceptance of the Bid;
- (h) Submission of Bid(s) post the Bid Submission Deadline;
- (i) If in the opinion of the GMR Visakhapatnam International Airport Limited, the Bidder is not eligible to Bid in terms of the Bidding Documents; and
- (j) if the Bidder violated the marketplace rules or engages in behavior that disrupts the fair execution of the marketplace. Examples of violations include, but are not limited to:
 - i. Failure to honour prices submitted to the marketplace;
 - ii. Any breach of terms of the Bidding Document; and
 - iii. Involvement in any fraudulent or corrupt practices.

17.2. The GMR Visakhapatnam International Airport Limited's decision on occurrence of an Event of Default is final, conclusive and binding on the Bidder concerned. The GMR Visakhapatnam International Airport Limited may at its own discretion restrict, suspend or prohibit any Bidder from participation in this bidding process or any further bidding process of the GMR Visakhapatnam International Airport Limited and/or its group companies, for any length of time, depending upon the seriousness of the Event of Default(s) committed by the Bidder.

17.3. If GMR Visakhapatnam International Airport Limited may, at its sole discretion, on occurrence of an Event of Default cancel or terminate contract, if awarded, and may take remedial actions, if required in accordance with GMR Visakhapatnam International Airport Limited's policy.

18. Right to Accept/Reject any or all Bids: GMR Visakhapatnam International Airport Limited reserves the right to accept or reject any Bid, award only a part of the works tendered or to annul the Bidding Process and/or to reject all Bids, at any time prior to award of contract, without thereby incurring any liability to the affected Bidder or Bidders or any obligation to inform the affected Bidder or Bidders of the grounds for the GMR Visakhapatnam International Airport Limited's action.

19. Discussions:

19.1. The GMR Visakhapatnam International Airport Limited will evaluate and rank Bidders based upon an evaluation as per the technical and price criteria. The GMR Visakhapatnam International Airport Limited may in its absolute discretion, invite those Bidders for discussions, negotiation, re-negotiation or reverse auction, who have submitted substantially compliant price proposals, in order to arrive at the most advantageous Bid.

19.2. The most advantageous Bid will be the Bid, which, in the GMR Visakhapatnam International Airport Limited's assessment, represents the best value for money to the GMR Visakhapatnam International Airport Limited, taking into account the evaluated Bid price and technical proposals. The GMR Visakhapatnam International Airport Limited's decision in this regard is final, conclusive and binding on the Bidders.

20. Environment, Social and Governance ("ESG"):

20.1. It is expected that Bidder will adhere and/or commit to adhere to conduct its business in line with ethical, environment, social and safety standards. These standards are a result of various regulations, rules and guidelines of Securities and Exchange Board of India ("SEBI") including business responsibility and sustainability reporting ("BRSR"), industry best practices, applicable laws and other industry benchmarks.

20.2. The Bidder must ensure to comply with the ESG guidelines and report their contribution/achievements towards ESG. The Bidder(s) shall put their best efforts for resources optimization, legal compliances, good governance, and compliance to sustainability issue and comply for accreditations of ISO 14001:2015 certification, Green house gases ("GHG") validation as per ISO 14064 - 1:2018, energy management standards as per ISO 50001:2018 certification,

ISO 46001:2019 certification, zero waste to landfill assessment certification, consent to operate & environmental clearance ("EC") compliance report.

21. The Bidders including the successful Bidder is also required to comply with the Supplier Code of Conduct & Business Ethics of the GMR Visakhapatnam International Airport Limited, as provided in Schedule - II of this RFP, as amended/modified/substituted from time to time.

22. Technical And Financial Requirements: As per Scope of Work/SLA

22.1. The following details / documents are necessary to attach with the Bid and to be submitted to the GMR Visakhapatnam International Airport Limited, without which, the Bid shall not be considered:

- (i) Copy of certificate of registration, Permanent Account Number (PAN), Goods and Services Tax (GST) registration, Provident Fund (PF), Employee State Insurance (ESI) registration, labour license, BCAS registration, Income Tax Returns (ITR) etc., as applicable;
- (ii) Requisite details of its average annual financial turnover during the last three years ending 31st March preceding the date of submission of the Bid;
- (iii) Requisite details of its net worth (share capital and free reserves and surplus);
- (iv) List of satisfactory completed works;
- (v) Details of events and parties involved as mentioned in sub-clause (a), (b), (c) and (d) of sub-clause 3.2 more fully mentioned herein above
 - a) In case of debarment, declared ineligible, temporarily or permanently suspension, or blacklisting as provided in sub-clause (a) of sub-clause 3.2 herein above:
 - (i) Name of Institution: [●];
 - (ii) Period of debarment, ineligibility, or blacklisting (start and end date): [●]; and
 - (iii) Such other details/information as may be relevant.
 - b) In Case of charged or convicted for any criminal offense as provided in sub-clause (b) of sub-clause 3.2 herein above:
 - (i) Reason for the debarment/ineligibility/suspension/blacklisting;
 - (ii) Nature of the offense/violation: [●];
 - (iii) Court/Area of jurisdiction: [●];
 - (iv) Resolution (i.e. dismissed; settled; convicted/duration of penalty): [●]; and
 - (v) Such other details/information as may be relevant: [●]
 - c) In case of Sanction or dealing with Sanctioned Party or Sanction Country as provided in sub-clause (c) of sub-clause 3.2 herein above details of the same; and
 - d) In case of conflict of interest, sub-clause (d) of sub-clause 3.2 herein above details of the same.

The Bidder shall submit a self-declaration on its letter head, duly signed by its authorized signatory regarding events sub-clause (a), (b), (c) and (d) of sub-clause 3.2 more fully mentioned herein above as aforesaid in the form and manner acceptable to the GMR Visakhapatnam International Airport Limited.

- (vi) Other details/document required: As per Scope of Work/SLA
- (vii) The Bidders shall submit the safety management system compliances as per the format provided in Form 8, (Safety Management System) (SMS & OH&SMS) of this Bidding Document.

22.2. The Bidder shall submit to the GMR Visakhapatnam International Airport Limited before the Bid Submission Deadline all the documents mentioned in herein above, either by registered post/speed post/courier or by hand delivery, failing which the Bid will be declared as non-

responsive and shall not be opened.

Schedule 1
COMMERCIAL TERMS AND CONDITIONS

ITEM	DATA
Currency of the Contract	Indian Rupees (INR) or United States Dollar (USD)
Taxes, Duties, Levies etc.	All taxes, duties, levies as may be applicable for the works/services shall be included in the contract value and Bidder shall provide the details of the same along with its Bid. However, the GST shall be paid extra at actuals as applicable as per applicable laws.
Price escalation	The unit rate and contract value quoted shall remain fixed throughout the term of the contract and shall not be subject to any escalation on any account whatsoever.
Price Basis (as per INCOTERMS 2020)	The rates quoted must on Delivered Duty Paid (DDP) / Delivered at Place (DAP)..... (INCOTERMS 2020) inclusive of insurance, packing & forwarding, freight and unloading charges, if applicable. All taxes and duties must be shown separately in the offer.
Payment Terms	Payment shall be made within 30 days on receipt & acceptance of material/completion of work and submission of relevant documents/invoices/RA Bill duly certified by GVIAL Team on prorata basis.
Delivery / Completion of Work/ Duration:	3 years from the date of notice to proceed
Performance Bank Guarantee (PBG)	PBG shall be submitted for 10% of the annual contract value valid until 90 days after the end of the contract period as per the prescribed format. If the contractor fails to provide the PBG within the stipulated timeframe, an amount equivalent to 10% of the annual contract value shall be withheld as an interest-free security deposit till 90 days after the end of contract period.
Defect Liability / Warranty / Guarantee Period	As per Scope of Work/SLA
Penalty	As per attached SLAs
Approvals and Licenses from Relevant Authorities	Bidder shall procure at its own cost and expenses all relevant approvals, permits and licenses required to perform their scope of work/service as per this RFP from the concerned authorities as applicable. The Bidder shall get itself registered with the Bureau of Civil Aviation & Security ("BCAS") in their own interest, the authority for issuing Airport Entry Passes ("AEP"), without waiting for the outcome of the bidding process. (STIPULATED & APPLICABLE FOR AIRPORT SECTOR ONLY).
Addresses for Notices	In case of GMR Visakhapatnam International Airport Limited: Address as mentioned Above
Liquidated Damage	0.5% per week of delay or part thereof subject to maximum of 5% of the order value OR as per SOW/SLA.
Other Terms and Conditions	As per Schedule 2 attached.

End of Schedule 1.

SECTION 2 – (Bill of Quantity / Technical Requirements)

Part A

Bill of Quantity / Price Schedule

Part B

Scope of Work / Service Level Agreement /Technical Specifications/Drawings etc.

<<Buyer to attach documents as per PR documents received>>>

APPENDIX - I (BIDDING FORMS)

FORM 1: FORMAT OF COVERING LETTER BY BIDDER

[Covering Letter shall be on the official letterhead of the Bidder]

[Reference No.] From:
[Address of the Bidder]
[Telephone No., Fax No., Email]
[Date]

To:

[GMR ENTITY]
Address

Sub: Bid for Supply/Service Scope

Ref: RFP No.[●] dated [●]

Dear Sir/ Madam,

We, the undersigned *[Insert name of the Bidder]* having read, examined and understood in detail the Bidding Document for ["Scope of work/services"] in accordance with the scope defined in Bidding Document/Request For Proposal dated _____ ("Bidding Document") issued by you and hereby submit our Bid comprising of technical proposal(s) and financial proposal(s).

1. We give our unconditional acceptance to the Bidding Document including but not limited to all its instructions, terms and conditions, and formats attached thereto, issued by GMR Visakhapatnam International Airport Limited, as amended and modified from time to time. In token of our acceptance to the Bidding Document, the same have been initialled by us with seal and enclosed to the Bid. We shall execute such requirements which are required as per the provisions of the Bidding Document. The provisions of the Bidding Document shall be absolute and binding upon us.

2. Fulfilment of Eligibility

We undertake that we fulfil all the eligibility and qualification requirements as the GMR Visakhapatnam International Airport Limited has outlined in the Bidding Document.

We hereby confirm that in accordance with Clause [●] of RFP in respect of eligibility and qualification requirement, we are submitting herewith all the requisite documents along with this Bid.

3. Bid Security

We have enclosed a Bid Security of Rs. [●] in the form of a Bank Guarantee No. *[Insert Bank Guarantee Number]* dated *[Insert date of the Bank Guarantee]* as per Form 2 from *[Insert name of Bank]* and valid up to *[Date]*.

Or

We have enclosed a Demand Draft No. *[insert number of DD]* dated [●] amounting to Rs. [●] against the Bid Security issued by *[insert bank name]* and valid up to [●].

Or

We have made a payment of Rs. [●] against the Bid Security through RTGS/NEFT on *[Date]*. We are attaching herewith the bank transaction receipt containing the UTR number [●].

4. No Deviation

We have submitted our financial proposal strictly as per terms and formats of the Bidding Document, without any deviations, conditions and without mentioning any assumptions or notes for the financial proposal in the said format.

5. Acceptance

We hereby unconditionally and irrevocably agree and accept that the decision made by GMR Visakhapatnam International Airport Limited in respect of any matter regarding or arising out of the Bidding Document, shall be final, conclusive and binding on us. We hereby expressly waive any and all claims in respect of bidding process.

We confirm that there is no charge or conviction of Bidder or Bidder's Associates for any criminal offence (including felonies and misdemeanors) or infractions/violations of law, which carry the penalty of imprisonment or may materially affect the ability to fulfil our obligations as per the Bidding Document.

6. Familiarity with Relevant Indian Laws and Regulations

We confirm that we have studied the provisions of the relevant Indian laws and regulations as required to enable us to submit this Bid and execute the Bidding Document. We further undertake and agree that all such factors as mentioned in the Bidding Documents/RFP have been fully examined and considered by us on merit, while submitting the Bid.

7. Contact Person

Details of the contact person representing us as authorized, supported by the power of attorney issued by the board of directors or governing body / partners of the firm / Karta of a Hindu Undivided Family ("HUF") / proprietor of the firm (as the case may be), as prescribed in Form 4 of the RFP are furnished as under:

Name:
Designation:
Company:
Address:
Mobile:
Phone:.....
Fax:
Email:

8. We are submitting herewith the technical proposal in the prescribed format duly signed with seal, both in electronic and physical forms, (duly attested) as desired by you in the Bidding Document for your consideration.
9. We are also submitting herewith the financial proposal in electronic form in the prescribed format, duly signed with seal, as per the terms and conditions in the Bidding Document.
10. We hereby confirm that our Bid is consistent with all the requirements of submission as stated in the Bidding Document and comply with all the terms and conditions prescribed under the Bidding Document.
11. The information submitted in our Bid is complete and accurate, strictly as per the requirements stipulated in the Bidding Document and is correct and true to the best of our knowledge and understanding. We would be solely responsible for any errors or omissions in our Bid.
12. We confirm that all the terms and conditions of our Bid are valid for acceptance for a period of 180/90 days from the Bid Submission Deadline.
13. We confirm that we have not taken any material deviation that may deem our Bid non-responsive with respect to the provisions stipulated in the RFP.
14. We confirm that no order(s)/ ruling(s) has been passed in the last one (1) year preceding the Bid Submission Deadline by a competent court of law or an appropriate commission or any arbitral tribunal against us for breach of any contract awarded by any Governmental Authority or its undertaking or agency. In case of any such order/ ruling comes during the bidding process, we will inform to GMR Visakhapatnam International Airport Limited, immediately, without causing any delay.

15. We confirm that we are not temporarily or permanently suspended, debarred, declared ineligible, blacklisted and/or banned by GMR Visakhapatnam International Airport Limited, GMR Visakhapatnam International Airport Limited's group entity, Governmental Authority or its undertaking/ agency, regulatory agencies, or any other person as on the date of submission of the Bid.
16. We are registered as a [●] in accordance with applicable laws [Evidence of valid registration by the competent authority shall be attached if applicable]
17. Words not defined herein shall have the meaning as ascribed to them in the RFP.

Dated the *[Insert date of the month]* day of *[Insert month, year]* at..... *[Insert place]*.

Thanking you,
Yours Sincerely,
[Insert Signature here]
[Insert Name here]
[Insert Designation here]

FORM 2: FORMAT FOR POWER OF ATTORNEY

(On Non-Judicial Stamp Paper of appropriate value in the place where POA is executed as the extant Stamp Act and required to be Notarized)

Know all these presents that the undersigned, we -----(Name) of M/s----- (Name of the Bidder), a company incorporated and existing under the laws of -----(Name of Country) and having its registered office at -----and/or principal place of business at ----- (Complete Address) does hereby irrevocably constitute, nominate, appoint and authorise Mr./Ms. ----- (Name) (PAN No: -----), son/daughter/wife of ----- aged ----- and presently residing at -----, who is presently employed with us as -----, as our true and lawful attorney (hereinafter referred to as the “**Attorney**”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Bid to [●] (hereinafter referred as “GMR Visakhapatnam International Airport Limited”) for ----- (hereinafter referred as “Work/Service/Project”) including but not limited to submission of the bid and signing and submission of all applications, and deliver documents necessary for or incident to the offering and submitting of Bid and other documents and writings, participate in pre-bid meeting and other conferences and providing information/ responses to the GMR Visakhapatnam International Airport Limited, representing us in all matters before the GMR Visakhapatnam International Airport Limited, to negotiate, finalize, enter into, sign and execute of all contracts with the GMR Visakhapatnam International Airport Limited including the contract and undertakings consequent to acceptance of our Bid (hereinafter referred as “**Contract**”), and generally dealing with the GMR Visakhapatnam International Airport Limited in all matters in connection with or relating to or arising out of our Bid for the said Work/Service/Project and/or upon award thereof to us and/or till the signing of the Contract with the GMR Visakhapatnam International Airport Limited.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this power of attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

In witness whereof, We, -----, the above-named principal have executed this power of attorney on this on -----

Yours faithfully
(Name, Title and Address of Bidder)

(Name of Officer)

(Signature)
(Name, Title and Address of the Attorney)

Signature of Attorney attested by:

Signature of Officer

Witnesses:

Notes:

The mode of execution of the power of attorney should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.

Also, wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a resolution/ power of attorney in favour of the person executing this power of attorney for the delegation of power hereunder on behalf of the Bidder.

FORM 3: SELF DECLARATION OF THE BIDDER ON NON-BLACKLISTING / NON-DEBARMENT

[To be submitted on the Letter head of the Bidder]

Date:

To:

-----("You")

Sub: Request for Proposal (RFP) No. _____ for _ _.

Dear Sir,

1. We, M/s _____ ("**We**", "**Us**", "**Our**") do hereby confirm, declare, and represent that as on the date of request for proposal ("RFP") bearing no. _____ issued by You for _____ ("**Bidding Documents**"):
 - (i) We or Our partners, directors, promoter, joint venture or joint venture partners, associates, holding company, affiliates or subsidiaries, including any sub-vendors or suppliers for any part of the contract ("**Associates**") including Our or Our Associates promoters, partners and directors were not directly or indirectly blacklisted/debarred, either alone or jointly with any Person, whether as contractor, principal, agent, shareholder, consultant, partner, investor or otherwise, from participating in any bid/ tender, executing or undertaking any project(s)/work(s)/service(s), and/or rendering of any service(s), by any government organization, GMR Visakhapatnam International Airport Limited's group entities and other organizations/entities/ Person(s), during the last ____ calendar years ending with date of the Bidding Documents except _____ details of which is submitted in writing to You separately;
 - (ii) We or Our Associates or Our Associates including Our or Our Associates promoters, partners and directors were never declared ineligible, either alone or jointly with any Person, whether as contractor, principal, agent, shareholder, consultant, partner, investor or otherwise, for corrupt and fraudulent practices either indefinitely or for a particular period of time, by any government organization, GMR Visakhapatnam International Airport Limited's group entities and other organizations/entities/ Person(s); and
 - (iii) We are having unblemished record for executing or undertaking project(s)/work(s), and/or rendering of service(s).
2. We further agree and undertake that We shall inform you in writing within seven (7) days of any government organization, GMR Visakhapatnam International Airport Limited's group entities and other organizations/entities/persons:
 - (i) suspension, debarment, or otherwise declaration as ineligible or blacklisting Us, Our Associates, or Our or Our Associates promoters, partners and directors, either alone or jointly with any Person, whether as contractor, principal, agent, shareholder, consultant, partner, investor or otherwise, from participating in any bid/ tender, executing or undertaking any project(s)/work(s); and
 - (ii) declaring Us Our Associates, or Our or Our Associates promoters, partners and directors, either alone or jointly with any Person, whether as contractor, principal, agent, shareholder, consultant, partner, investor or otherwise, for corrupt and fraudulent practices.
3. We further agree that if this declaration is found to be incorrect then without prejudice to any other rights You may have, or any other actions You are entitled to take against Us under applicable Laws, You are also entitled to forfeit/encash, at your sole discretion, entire security deposit/earnest money/bid security, as the case may be, furnished by Us to You and our bid/tender, to the extent accepted, may be cancelled/terminated, at Your sole discretion.
4. For the purpose of this declaration:

"**Governmental Authority**" shall mean any national, regional or local government or governmental, administrative, regulatory, fiscal, judicial, or government-owned body of any nation or any of its ministries, departments, secretariats,

agencies or any legislative body, commission, authority, court or tribunal or entity, and shall include any authority exercising jurisdiction over any Person.

"Person" means an individual, partnership, joint venture, company, trust, unincorporated organization, government or other entity.

For (Name of Bidder)

Authorized Signatory

Address of Bidder:

(Seal of the Bidder to be affixed)

FORM 4: SELF DECLARATION FOR CONFIDENTIAL INFORMATION

[To be submitted on the letterhead of the Bidder]

Date:

To,

[GMR Visakhapatnam International Airport Limited's Name to be mentioned]

Address [●]

Email I'd [●]

Re: RFP for Package: {details to be inserted here}. Event ID: XXX

The undersigned Bidder acknowledges that the RFP issued to the Bidder is confidential and personal to the undersigned Bidder and the undersigned Bidder hereby undertakes and agrees as follows:

1. **"Confidential Information"** means the RFP and everything contained therein, all documentation, data, particulars of the works and technical or commercial information made by (or on behalf of) GMR Visakhapatnam International Airport Limited or obtained directly or indirectly from GMR Visakhapatnam International Airport Limited or its representatives by the undersigned Bidder or which is generated by the undersigned Bidder or any information or data that the undersigned Bidder receives or has access to, as a result of the RFP, as being confidential information of GMR Visakhapatnam International Airport Limited, provided that such term does not include information that (a) was publicly known or otherwise known to undersigned Bidder prior to the time of such disclosure, (b) subsequently becomes publicly known through no act or omission by undersigned Bidder or any person acting on undersigned Bidder's behalf.
2. The undersigned Bidder shall maintain the confidentiality of Confidential Information in accordance with procedures adopted by the undersigned Bidder in good faith to protect confidential information of third parties delivered to undersigned Bidder, provided that the undersigned Bidder may deliver or disclose Confidential Information to the undersigned Bidder's authorized representatives who agree to hold confidential the Confidential Information substantially in accordance with the terms of this Undertaking,
3. The undersigned Bidder shall not at any time whatsoever:
 - (i) Disclose, in whole or in part, any Confidential Information received directly or indirectly from the GMR Visakhapatnam International Airport Limited to any third party.
 - (ii) Reproduce, publish, transmit, translate, modify, compile or otherwise transfer the Confidential Information.
4. In case the Bid of the undersigned Bidder is not accepted and immediately upon the acceptance of the Bid of any of the other Bidder's, the undersigned Bidder, shall:
 - (i) Return all Confidential Information including without limitation, all originals, copies, reproductions and summaries of Confidential Information; and /or
 - (ii) Destroy all copies of Confidential Information in its possession, power or control, which are present on magnetic media, optical disk or other storage device, in a manner that ensures that the Confidential Information is rendered unrecoverable.
5. The undersigned Bidder shall certify to the GMR Visakhapatnam International Airport Limited that it has returned or destroyed such Confidential Information to the GMR Visakhapatnam International Airport Limited within two (2) days of such a request being made by GMR Visakhapatnam International Airport Limited.

Name of Bidder

Signature of Authorized Representative

FORM 5: SELF DECLARATION FOR NON-BREACHING / NON CONVICTION

[To be submitted on the Letter head of the Bidder]

Date:

To:

----- ("You")

Sub: Request for Proposal (RFP) No. _____ for ____.

Dear Sir,

We hereby confirm, declare, represent and undertake as under:

- i) That no order/ ruling has been passed against us in the last one (1) calendar year preceding the Bid Submission Deadline by a competent court of law or any appropriate commission or any arbitral tribunal against the Bidder for breach of any contract awarded by any government authority or its undertaking/ agency or any other Person.
- ii) That there is no charge or conviction of ourselves for any criminal offence (including felonies and misdemeanours) or infractions/violations of law, which carry the penalty of imprisonment and can materially affect our ability with regard to fulfilling the obligations as per the Bidding Document.

We further agree that if this declaration is found to be incorrect then without prejudice to any other rights you may have, or any other actions you are entitled to take against us under applicable laws, you are also entitled to forfeit/encash, at your sole discretion, entire security deposit/earnest money/bid security, as the case may be, furnished by us to you and our bid, to the extent accepted, may be cancelled/terminated, at your sole discretion

The capitalized terms not defined herewith shall have the meaning as assigned to them in the RFP.

For (Name of Bidder)

Authorized Signatory

Address of Bidder:

(Seal of the Bidder to be affixed)

FORM 6: SELF DECLARATION FOR COMPLIANCE OF ESG GUIDELINES

[To be submitted on the Letter Head]

Date:

To:

-----("You")

Sub: Request for Proposal (RFP) No. _____ for ____.

Dear Sir,

We hereby confirm, declare, represent and undertake as under:

1. We comply with all applicable environmental laws, regulations, and standards. This includes proper handling, storage, and disposal of hazardous materials, minimizing waste, and reducing the carbon footprint associated with production and transportation.
2. We offer the products which are made from sustainable, recycled, or renewable materials. We shall demonstrate efforts to minimize the use of virgin resources and ensure that materials are sourced responsibly.
3. We are committed to use energy-efficient processes and technologies. We have outlined steps taken to reduce energy consumption and greenhouse gas emissions in their operations and supply chain. We shall, on time to time, provide energy audits, carbon footprint reports, and details of initiatives to improve energy efficiency or transition to renewable energy sources.
4. We are committed to adhere to fair labor practices, including fair wages, safe working conditions, and the prohibition of forced or child labor. We are dedicated to support community development and fair-trade practices. We shall, on time to time provide evidence of compliance with labor standards (e.g., SA8000 certification), employee welfare programs, and community engagement initiatives.
5. We shall always demonstrate efforts to minimize waste in their production processes and promote the circular economy. This includes product design for durability, reparability, and recyclability, as well as initiatives to take back or repurpose products at the end of their life cycle. We will submit waste management plans, details of circular economy initiatives, and any relevant certifications or case studies.
6. We undertake to adhere the GMR Group's Supplier Code of Conduct enclosed with the General Conditions of Contract/PO.
7. We are committed to propose innovative solutions that enhance sustainability, such as new technologies, materials, or processes that reduce environmental impact. We shall present case studies, research, and development efforts, or pilot projects that demonstrate their commitment to sustainability and continuous improvement.
8. We regularly conduct a Life Cycle Assessment (LCA) to evaluate the environmental impact of their products throughout the product life cycle, from raw material extraction to disposal or recycling.
9. We are obligated unconditionally, as and when required, to be evaluated based on specific sustainability performance metrics, which could include energy use, water consumption, carbon emissions, waste generation, and social impact.
10. We are/shall always be committed to source materials locally or contribute positively to the local economy and communities. This includes supporting local businesses, minimizing transportation emissions, and engaging in community development projects.
11. We are committed to comply with the ESG guidelines and report our contribution/achievements towards ESG. In this regard, we shall put our best efforts for resources optimization, legal compliances, good governance and compliance to sustainability. Further, we assure to comply with various guidelines in terms of ISO certifications including but not limited to 14001:2015 (Environment Management System), 14064-1:2018 (Green House Gas accounting and reporting), 50001:2018 (Energy Management System) 46001:2019 (Water Efficiency Management System), ISO 45001:2018 (Occupational Health & Safety) and Zero Waste to Landfill Assessment Certification, at all times, whichever is applicable on us.

For (Name of Bidder)

Authorized Signatory

Address of Bidder:

(Seal of the Bidder to be affixed)

FORM 7: PERFORMANCE BANK GUARANTEE FORMAT

PERFORMANCE BANK GUARANTEE

To,
GMR [●],

BANK GUARANTEE NO.:

GUARANTOR: [●]

PRINCIPAL: [●]

BENEFICIARY: [●]

Contract to which this Guarantee relates:

[●].

Agreement Maximum Amount of this Guarantee:

Rs. [●] (Rupees [●] only)

Expiry Date:

[●]

Claim Expiry Date:

[●]

WHEREAS, GMR [●], a company registered under the Companies Act, 2013 and having its registered office at [●] (hereinafter referred to as **"You"**, **"Beneficiary"**, which expression shall unless repugnant to the context or contrary to the meaning thereof be deemed to mean and include its successors and assigns) have by agreement dated [●] and subsequent service order no. [●] dated [●] (collectively hereinafter referred to as the **"Contract"**) awarded to [●], having its registered office at [●] (hereinafter referred to as the **"Service Provider"**, which expression shall unless repugnant to the context or contrary to the meaning thereof be deemed to mean and include its successors and permitted assigns) for [●] for [●] project.

WHEREAS, the terms and conditions, provisions and agreements of the Contract provide inter alia that the Service Provider shall submit to the Beneficiary an irrevocable and unconditional bank guarantee for an amount of Rs. [●] (Rupees [●] only) (hereinafter referred to as the **"Aggregate Maximum Amount"**) as security deposit for due performance of the Contract which shall be valid and enforceable until [●] (hereinafter referred to as **"Expiry Date"**) with an additional claim period of [●] months until [●] (hereinafter referred to as **"Claim Expiry Date"**).

WHEREAS, the Service Provider have requested us i.e. [●], having our registered office at [●] (hereinafter referred to as the **"We"**, **"Us"**, **"Guarantor"**, which expression shall unless repugnant to the context or contrary to the meaning thereof be deemed to mean and include its successors and permitted assigns) to furnish irrevocable and unconditional bank guarantee for the Aggregate Maximum Amount which shall be valid and enforceable until the Expiry Date (hereinafter referred to as the **"Guarantee"**).

AND WHEREAS We have agreed to give such an irrevocable and unconditional Guarantee to the Beneficiary as hereinafter provided.

Now, We, being the Guarantor under this Guarantee, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, hereby absolutely irrevocably and unconditionally guarantee and undertake, subject to no other conditions and without demur or protest, to pay to You, the abovementioned Beneficiary, or such other persons for the time being entitled to the benefit hereof, upon written request, any sum or sums up to the Aggregate Maximum Amount as amended from time to time, upon any failure by the Service Provider to fulfill any of the conditions of the Contract required to be performed by it or any breach/default by the Service Provider of their obligations under the Contract, as determined by You in your absolute judgement. And We further agree to guarantee all costs, charges, damages, losses etc. whatsoever which may be borne, paid, incurred, or suffered by the Beneficiary for reason any such failure/breach/default on the part of the Service Provider not exceeding the Aggregate Maximum Amount.

We, as the Guarantor, will effect payment forthwith upon receipt of your first written demand, without proof, conditions, grounds or reasons for such demand for the sum specified therein, notwithstanding any contestations, claims, demands or objections made by the Service Provider or any other third party and without any right to set-off or counterclaim.

Any payment made hereunder shall be made free and clear of, and without deduction for or on account of any present or future taxes, levies, imposts, duties, charges, fees, deductions or withholdings of any nature whatsoever and whomsoever imposed. We, further, unconditionally acknowledge that any such demand by the Beneficiary of the amounts payable by Us to the Beneficiary shall be final, binding and conclusive evidence in respect of the amounts payable by the Service Provider to the Beneficiary.

We agree that our obligations under this Guarantee are irrevocable, absolute and unconditional and shall remain in full force and effect till the Claim Expiry Date without regard to, and shall not be released, suspended, discharged, terminated or otherwise affected by, any circumstance or occurrence whatsoever, including, without limitation: (i) any time or other indulgence granted by Beneficiary to the Service Provider under the Contract, (ii) any amendment, modification, supplementation or other variation of the Contract, (iii) any invalidity, irregularity or unenforceability of all or part of the Contract or any obligation of the Service Provider under or pursuant thereto, (iv) any partial or complete performance of the Contract, (v) any lack of or limitation on the status or power of the Guarantor and/or Service Provider, (vi) any winding-up, dissolution, receivership or bankruptcy of the Guarantor and/or Service Provider and (vii) any amalgamation, merger, reconstruction, reorganization or any change in the constitution of the Guarantor, Beneficiary and/or the Service Provider, or (viii) any other act, omission, event or circumstance which would or may but for this provision operate to prejudice, affect or discharge this Guarantee or our obligations hereunder.

We hereby waive notice of acceptance of this Guarantee and notice of any liability to which it may apply. Except with respect to the written demand for payment referred to above, We waive any requirement of presentment, demand of payment, diligence, protest, notices of any kind and any right to require that the Beneficiary exhaust any right or any remedy to take any action against the Service Provider under the Contract, security or otherwise.

We, as the Guarantor, expressly agree and undertake that our liability under this Guarantee to pay to the Beneficiary any money so demanded shall be absolute, unconditional, unequivocal and irrevocable notwithstanding any dispute or differences of whatsoever nature raised by the Service Provider whether or not in any suit or proceeding pending before any arbitration, court or tribunal relating thereto or otherwise, or any other circumstances or consideration which might otherwise constitute a legal or equitable discharge or defence of a surety or Guarantor, including but without limitation, any failure, omission or delay in enforcement of any of the obligations of the Service Provider under the Contract.

We agree that our obligations under this Guarantee shall be a continuing security and remain in full force and effect till Expiry Date, accordingly: (i) it shall extend to cover any amount due at any time from the Service Provider to the Beneficiary under the Contract upto the Expiry Date; and (ii) it shall not be discharged by an intermediate discharge or repayment by or for the account of the Service Provider or any settlement, compromise of accounts between the Service Provider and the Beneficiary or any time, forbearance or other indulgence whether as to payment, performance, otherwise given or agreed to be given by the Beneficiary to the Service Provider in respect of all and any of the Service Provider's obligations under the Contract.

The benefit of this Guarantee may be assigned by You, without our consent, upon such terms as You may think fit to the lenders, which have agreed to extend credit facilities or to any other entity as You may deem fit.

The sums payable under this Guarantee shall be remitted by the Guarantor to the Beneficiary's designated bank account the details of which will be informed to the Guarantor by the Beneficiary in writing, and a remittance of sums payable hereunder into such designated account shall discharge the Guarantor of its liability hereunder to the extent of such remittance.

Notwithstanding anything contained hereinabove:

- I) Our liability under this Guarantee shall not exceed the Aggregate Maximum Amount of this Guarantee.
- II) This Guarantee shall be valid up to the Expiry Date.
- III) We shall be liable to pay any amount under this Guarantee or part thereof only if we receive a claim or demand in writing, on or before the Claim Expiry Date.

This Guarantee shall be governed by and construed in accordance with laws of India.

This Guarantee shall be extended upon written instructions from the Beneficiary to the Guarantor.

Upon the Claim Expiry Date, this Guarantee shall become null and void, whether returned to the Guarantor for cancellation or not and any claim or statement received after the Claim Expiry Date where applicable, shall be ineffective and not accepted.

GUARANTOR BANK

FORM 8: SAFETY MANAGEMENT SYSTEM (SMS) & OH&SMS)

GMR Visakhapatnam International Airport Limited endeavors to maintain safe working conditions for its staff and a safe and healthy environment for its stakeholders, contractors, sub-contractors working at GMR Visakhapatnam International Airport Limited's sites. Safety is an essential component in all activities carried out at GMR Visakhapatnam International Airport Limited's site and a key contractual responsibility for those managing and performing such work and an important determinant of overall Project success. It is also, the responsibility of the stakeholders, contractors and their sub-contractors to comply with applicable rules & regulations and other requirements. The requirements outlined herewith (refer Form 8A below to be filled by bidder) mentions the minimum safety requirements to be fulfilled for overall safety culture enhancement while operating at GMR Visakhapatnam International Airport Limited's Site.

The GMR Visakhapatnam International Airport Limited's Safety requirements does not relieve any stakeholders / contractor of its obligations to control the means and methods by which it and its employees, subcontractor / trade contractors and agents perform work or services; independently ascertain what health and safety practices are appropriate and necessary for the performance of such Work; and develop, implement and enforce a comprehensive health and safety program appropriate for the Work or services performed that complies with all rules, regulations and industry standards, including permits, governing their activities while operating at GMR Visakhapatnam International Airport Limited's sites.

Form 8A

Bidder / Contractor Health & Safety Evaluation Form		
1. General Information		
1.1	Name of Organization	
1.2	Parent Company Name	
1.3	Organization CIN No.	
1.4	Under Current Management Since	
1.5	Email Id	
1.6	Contact No.	
1.7	Web Site	
1.8	Mailing Address	
2. Health and Safety Contact		
	<i>List the following information about the Safety personnel who will oversee the Health & Safety aspects of your organization while your engagement with us at IGI Airport. Person must be competent to recognize health and safety hazards and have the authority to take corrective action.</i>	
2.1	Name of Safety Personnel	
2.2	Designation	
2.3	Email Id	
2.4	Mobile No.	
3. OH&SMS Certification		

3.1	Is your organization certified for ISO45001:2018? (Yes / No)
3.2	If Yes, provide the copy of certificate?
4. OH&S rules / regulation violation	
4.1	Has your company been issued a notice by regulator for any OH&S violation in the last three years? (Yes / No)
4.2	If "Yes" provide the violation details and abatement action.

Health & Safety Program Checklist				
5	Health & Safety Management	Y	N	NA
5.1	Written Health & Safety program?			
5.2	Organization OH&SMS Policy & Objectives?			
5.3	Management commitment and expectations?			
5.4	Employee / Workers Participation in Health & Safety matters?			
5.5	Accountabilities / responsibilities for managers, supervisors, and employees?			
5.6	Allocation of required resources for meeting Health & Safety requirements?			
5.6	List of applicable Rules & regulations and other requirements and its compliance?			
5.7	Voluntary Safety Hazard / Concern or Unsafe Condition / Act Reporting Program?			
5.8	Hazard Identification and Risk Assessment (HIRA) Procedure?			
5.9	Health & Safety Reward & Recognition program?			
5.10	Safety Incident / Accident Reporting Program?			
5.11	Occupational Injury & Illness Reporting?			
5.12	Safety Incident / Accident Investigation and Corrective & Preventive Action?			
5.13	Provision of applicable and required PPEs?			
5.14	Inspection & Maintenance of PPE?			
5.15	Emergency Preparedness and Response Procedures?			
5.16	Procedure for addressing individual safety and health performance deficiencies?			
5.17	Worksite inspection / audit regime w.r.t. Health & Safety			
6	Health & Safety Training Program?			
6.1	Have employees trained in appropriate job skills?			
6.2	Procedure to assess skills of workers to assure they are qualified?			

6.3	Job skills certified where required by Regulatory or Industry consensus standards?			
6.4	Health & Safety orientation program for New Hire?			
6.5	Health & Safety refresher program for supervisor and employees?			
6.6	Ensuring regulatory Health & Safety training requirements for employees?			
	Does Health & Safety Training includes following contents?			
6.6a	Substance Abuse Program?			
6.6b	Hazard Communication Program?			
6.6c	Use of applicable PPE?			
6.6d	Safety Hazard / Concern reporting procedure?			
6.6e	Fire Protection and Prevention?			
6.6f	Electrical Safety & LOTO procedures?			
6.6g	Emergency Response Plan?			
6.6h	Safe Work Practices / Behavior?			
7.	License / Permit to operate			
7.1	Is your company required to have any License / Permits to perform your services?			
7.2	Provide the list of Permit / License available?			
8.	Equipment & Material			
8.1	Do you have a system for establishing applicable health, safety, and environment specifications for acquisition of materials and equipment?			
8.2	Do you conduct inspections on operating equipment {e.g., cranes, forklifts, JLG, etc.} in compliance with regulatory requirements?			
8.3	Do you maintain the applicable inspection and maintenance certification records for operating equipment?			
9.	Subcontractor Operations			
	<i>Submit a list of all subcontractors you plan to use while working at IGI Airport and Copy this form for your subcontractors. Each subcontractor must complete and submit this form.</i>			
9.1	Do you use safety & health performance criteria in selection of subcontractors?			

9.2	Do you evaluate the ability of subcontractors to comply with applicable health & safety requirements as part of the selection process?			
9.3	Do you include your subcontractors in:			
9.3a	Health & Safety Orientations			
9.3b	Health & Safety Meetings			
9.3c	Audit & Inspections			
10.	Documents Required (please Attach copy of each)			
10.1	Copy of OH&SMS Policy			
10.2	Copy of Health & Safety Program			
10.3	Copy of OH&SMS Certificate			
10.4	Copy of Emergency Response Plan			
Submitted By:				
a	Name & Signature			
b	Designation			
c	Email Id			
d	Contact No.			
e	Date of Submission			

FORM 9: FORMAT OF SHAREHOLDING PATTERN

S.No.	Vendor Name	Work Description	Shareholding Pattern
1			
2			

Notes:

1. Names and details of vendors to be mentioned clearly.
2. In case of LLP, the names of designated partners to be mentioned.
3. In case of trusts, the names of beneficiaries to be mentioned.
4. In case of joint shareholding, the same should be mentioned clearly.
5. If a vendor is a government body, it needs to be mentioned clearly in the 'Shareholding Pattern' column and separately as a note above the table.
6. The details of works contract/PO to be mentioned clearly and specifically.
7. The shareholding details mentioning 0.00% must be omitted.
8. Double check the data provided to avoid any error or omission.
9. Avoid sharing any unnecessary information (E.g. internal file numbers, internal remarks, attachments etc.).
10. Percentage sign (%) to be added.

FORM 10: FORMAT OF BANK GUARANTEE FOR BID SECURITY
(TO BE DELETED BY BUYER IF NOT APPLICABLE AS PER Gr P&C SOP)
BANK GUARANTEE FOR BID SECURITY/EMD

To,
GMR [●],

BANK GUARANTEE NO.:

GUARANTOR: [●]

PRINCIPAL: [●]

BENEFICIARY: [●]

RFP to which this Guarantee relates:

[●].

Aggregate Maximum Amount of this Guarantee:

Rs. [●] (Rupees [●] only)

Expiry Date:

[●]

Claim Expiry Date:

[●]

WHEREAS, GMR [●], a company registered under the Companies Act, 2013 and having its registered office at [●] (hereinafter referred to as “**You**”, “**Beneficiary**”, which expression shall unless repugnant to the context or contrary to the meaning thereof be deemed to mean and include its successors and assigns) have floated a request for proposal no. [●] dated [●] (hereinafter referred to as the “**RFP**”) for carrying out the [●] (hereinafter referred to as “**Project**”).

WHEREAS [●], having its registered office at [●] (hereinafter referred to as the “**Bidder**”, which expression shall unless repugnant to the context or contrary to the meaning thereof be deemed to mean and include its successors and permitted assigns) have submitted for Beneficiary, its proposal in pursuance to the terms and conditions of RFP, for realization of the Project (hereinafter referred to as “**Bid**”).

WHEREAS, the terms and conditions of the RFP provide inter alia that the Bidder shall submit to the Beneficiary an irrevocable and unconditional bank guarantee for an amount of Rs. [●] (Rupees [●] only) (hereinafter referred to as the “**Aggregate Maximum Amount**”) as security deposit for participation and submission of its Bid which shall be valid and enforceable until [●] (hereinafter referred to as “**Expiry Date**”) with an additional claim period of [●] months until [●] (hereinafter referred to as “**Claim Expiry Date**”).

WHEREAS, the Bidder have requested us i.e. [●], having our registered office at [●] (hereinafter referred to as the “**We**”, “**Us**”, “**Guarantor**”, which expression shall unless repugnant to the context or contrary to the meaning thereof be deemed to mean and include its successors and permitted assigns) to furnish irrevocable and unconditional bank guarantee for the Aggregate Maximum Amount which shall be valid and enforceable until the Expiry Date (hereinafter referred to as the “**Guarantee**”).

AND WHEREAS We have agreed to give such an irrevocable and unconditional Guarantee to the Beneficiary as hereinafter provided.

Now, We, being the Guarantor under this Guarantee, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, hereby absolutely irrevocably and unconditionally guarantee and undertake, subject to no other conditions and without demur or protest, to pay to You, the abovementioned Beneficiary, or such other persons for the time being entitled to the benefit hereof, upon written request, any sum or sums up to the Aggregate Maximum Amount as amended from time to time, upon any failure by the Bidder to fulfill any of the conditions of the RFP required to be fulfilled by it or any breach/default by the Bidder of their obligations towards conditions under the RFP, as determined by You in your absolute judgement. And We further

agree to guarantee all costs, charges, damages, losses etc. whatsoever which may be borne, paid, incurred, or suffered by the Beneficiary for reason any such failure/breach/default on the part of the Bidder not exceeding the Aggregate Maximum Amount.

We, as the Guarantor, will effect payment forthwith upon receipt of your first written demand, without proof, conditions, grounds or reasons for such demand for the sum specified therein, notwithstanding any contestations, claims, demands or objections made by the Bidder or any other third party and without any right to set-off or counterclaim.

Any payment made hereunder shall be made free and clear of, and without deduction for or on account of any present or future taxes, levies, imposts, duties, charges, fees, deductions or withholdings of any nature whatsoever and whomsoever imposed. We, further, unconditionally acknowledge that any such demand by the Beneficiary of the amounts payable by Us to the Beneficiary shall be final, binding and conclusive evidence in respect of the amounts payable by the Bidder to the Beneficiary.

We agree that our obligations under this Guarantee are irrevocable, absolute and unconditional and shall remain in full force and effect till the Claim Expiry Date without regard to, and shall not be released, suspended, discharged, terminated or otherwise affected by, any circumstance or occurrence whatsoever, including, without limitation: (i) any time or other indulgence granted by Beneficiary to the Bidder under the RFP, (ii) any amendment, modification, supplementation or other variation of the RFP, (iii) any invalidity, irregularity or unenforceability of all or part of the RFP or any obligation of the Bidder under or pursuant thereto, (iv) any partial performance of obligations of submission of Bid, (v) any lack of or limitation on the status or power of the Guarantor and/or Bidder, (vi) any winding-up, dissolution, receivership or bankruptcy of the Guarantor and/or Bidder and (vii) any amalgamation, merger, reconstruction, reorganization or any change in the constitution of the Guarantor, Beneficiary and/or the Bidder, or (viii) any other act, omission, event or circumstance which would or may but for this provision operate to prejudice, affect or discharge this Guarantee or our obligations hereunder.

We hereby waive notice of acceptance of this Guarantee and notice of any liability to which it may apply. Except with respect to the written demand for payment referred to above, we waive any requirement of presentment, demand of payment, diligence, protest, notices of any kind and any right to require that the Beneficiary exhaust any right or any remedy to take any action against the Bidder under the RFP or otherwise.

We, as the Guarantor, expressly agree and undertake that our liability under this Guarantee to pay to the Beneficiary any money so demanded shall be absolute, unconditional, unequivocal and irrevocable notwithstanding any dispute or differences of whatsoever nature raised by the Bidder whether or not in any suit or proceeding pending before any arbitration, court or tribunal relating thereto or otherwise, or any other circumstances or consideration which might otherwise constitute a legal or equitable discharge or defence of a surety or Guarantor, including but without limitation, any failure, omission or delay in enforcement of any of the obligations of the Bidder under the RFP.

The sums payable under this Guarantee shall be remitted by the Guarantor to the Beneficiary's designated bank account the details of which will be informed to the Guarantor by the Beneficiary in writing, and a remittance of sums payable hereunder into such designated account shall discharge the Guarantor of its liability hereunder to the extent of such remittance.

Notwithstanding anything contained hereinabove:

- IV) Our liability under this Guarantee shall not exceed the Aggregate Maximum Amount of this Guarantee.
- V) This Guarantee shall be valid up to the Expiry Date.
- VI) We shall be liable to pay any amount under this Guarantee or part thereof only if we receive a claim or demand in writing, on or before the Claim Expiry Date.

This Guarantee shall be governed by and construed in accordance with laws of India.

This Guarantee shall be extended upon written instructions from the Beneficiary to the Guarantor.

Upon the Claim Expiry Date, this Guarantee shall become null and void, whether returned to the Guarantor for cancellation or not and any claim or statement received after the Claim Expiry Date where applicable, shall be ineffective and not accepted.

GUARANTOR BANK

Schedule 2

OTHER TERMS AND CONDITIONS

<<applicable GCC to be attached by GMR Visakhapatnam International Airport Limited

GMR GROUP

**SUPPLIER CODE OF
CONDUCT & BUSINESS ETHICS**

<< to be attached by Buyer>>